

## ABSTRAK

### PENGARUH KECERDASAN EMOSIONAL TERHADAP PRESTASI KERJA KARYAWAN DITINJAU DARI USIA, TINGKAT PENDIDIKAN, DAN PENGALAMAN KERJA KARYAWAN

Studi Kasus : PT Industri Sandang Nusantara (PERSERO) Unit CILACAP,  
Jalan Kyai Kendilwesi No. 1 CILACAP – 53213

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2008

Penelitian ini bertujuan untuk mengetahui: (1) pengaruh kecerdasan emosional terhadap prestasi kerja karyawan ditinjau dari usia karyawan; (2) pengaruh kecerdasan emosional terhadap prestasi kerja karyawan ditinjau dari tingkat pendidikan karyawan; (3) pengaruh kecerdasan emosional terhadap prestasi kerja karyawan ditinjau dari pengalaman kerja karyawan

Penelitian di laksanakan di PT Industri Sandang Nusantara (PERSERO) Unit CILACAP yang beralamat di jalan Kyai Kendilwesi No. 1 CILACAP–53213. Populasi penelitian ini sebanyak 582 karyawan. Jumlah sampel penelitian ini sebanyak 221 karyawan. Teknik penarikan sampel penelitian adalah *proportional random sampling*. Teknik pengumpulan data menggunakan metode kuesioner dan dokumentasi. Teknik analisa data menggunakan regresi yang telah dikembangkan oleh *Chow*.

Hasil penelitian menunjukkan bahwa: (1) ada pengaruh negatif kecerdasan emosional terhadap prestasi kerja karyawan ditinjau dari usia karyawan ( $\beta_3=-0,021$  dan  $?=0,017<a=0,05$ ); (2) ada pengaruh negatif kecerdasan emosional terhadap prestasi kerja karyawan ditinjau dari tingkat pendidikan karyawan ( $\beta_3=-0,899$  dan  $?=0,013<a=0,05$ ); (3) ada pengaruh negatif kecerdasan emosional terhadap prestasi kerja karyawan ditinjau dari pengalaman kerja karyawan ( $\beta_3=-0,024$  dan  $?=0,007<a=0,05$ )

*ABSTRACT*

THE EFFECT OF EMOTIONAL INTELLIGENCE TOWARD THE EMPLOYEES'  
WORKING ACHIEVEMENT BASED ON AGE, EDUCATION LEVEL, AND  
WORKING EXPERIENCE OF THE EMPLOYEES

A Case Study at: PT Industri Sandang Nusantara (PERSERO) Unit Cilacap  
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This research aims to know: (1) the effect of emotional intelligence toward the employees' achievement based on their ages; (2) the effect of emotional intelligence toward the employees' achievement based on their education levels; (3) the effect of emotional intelligence toward the employees' achievement based on their working experiences.

This research was conducted at PT Industri Sandang Nusantara (PERSERO) Unit Cilacap which is located at 1 Jl. Kyai Kendilwesi CILACAP – 53213. There were 582 employees to be the population of this research. And, there were 221 employees to be the samples of the research. The samples were taken by *random sampling*. The techniques of collecting the data were questionnaire and documentation. The technique of analysing the data was regression, developed by *Chow*.

The results of this research are: (1) there is negative effect of emotional intelligence toward the employees' achievement based on their ages ( $\beta_3 = -0,021$  and  $? = 0,017 < a = 0,05$ ); (2) there is negative effect of emotional intelligence toward the employees' achievement based on their education levels ( $\beta_3 = -0,899$  and  $? = 0,013 < a = 0,05$ ); (3) there is negative effect of emotional intelligence toward the employees' achievement based on their working experiences ( $\beta_3 = -0,024$  and  $? = 0,007 < a = 0,05$ ).